

PART 5

programs and courses for entrepreneurs
and self-employed workers in Québec



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"There are plenty of government resources for entrepreneurs – including training – and they are available to everyone. You just have to find the one that suits you and sign up! That is your first step on the road to success..."

programs and courses for entrepreneurs and self-employed workers in Québec

There are several training programs designed to help entrepreneurs, directors and people in management positions develop their skills. If you think that a training program might help you achieve your entrepreneurial goals, then invest some time in one.

The following programs are listed by subject so any businessperson or would-be businessperson (entrepreneur, director, self-employed worker) can easily find the appropriate program.

Programs for entrepreneurs and self-employed workers

Self-Employment Support Measure

SAJE and Service d'aide aux jeunes entrepreneurs Montréal Centre are two leading organizations with the mission of helping new entrepreneurs succeed by offering consulting services, mentoring and training.

Under a mandate from Emploi-Québec, the SAJEs offer the self-employment support measure which helps give people the independence they need to get established in the labour force. By offering technical and financial support, this measure helps self-employed workers establish themselves and helps future entrepreneurs create or develop their business.

Eligible promoters whose projects are accepted receive a base allowance per week for a maximum period of 52 weeks. This allowance is to complement the income generated by the business during this period.

Eligible promoters whose projects are accepted receive technical support for two years. The technical support consists of management advice and start-up assistance from an expert entrepreneurial development consultant.

You can find out more about the Self-Employment Support measure in Appendix 13.

For more information:

SAJE

Phone: 514-861-7253

Website: www.sajeenaffaires.org

Service d'aide aux jeunes entrepreneurs Montréal Centre
Phone: 514-485-3311

Website:

www.sajemontrealcentre.com

Office franco-québécois pour la jeunesse – Synergie entreprises program

The Synergie entreprises program seeks to develop entrepreneurial culture among young people and supports the creation and development of Québec businesses by offering them experience abroad. The Synergie entreprises program offers young entrepreneurs the opportunity to do a professional sojourn in France to develop activities, products, or markets or to learn practices that will benefit their company.

For more information about eligibility criteria and membership fees:

Phone: 514-873-4255

Website: www.ofqj.org

Courses for entrepreneurs and self-employed workers

Business management

- ✓ Lancement d'une entreprise—French courses (Marguerite-Bourgeoys School Board)
- ✓ Succès-Relève (courses for acquirers of existing businesses)

For further information:

SAJE

www.sajeenaffaires.org

- ✓ Starting a business (Women only)

For further information:

Centre d'entrepreneuriat féminin du Québec
www.cefq.ca

- ✓ Pilot project for immigrant women entrepreneurs

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- ✓ Aurora training program, for Anglophone and Allophone women

For further information: Compagnie-F
www.compagnie-f.org

Several Centres locaux de développement (CLDs) and Corporations de développement économique communautaire (CDECs) in boroughs around Montréal offer training programs for people who want to become entrepreneurs or self-employed workers. Contact the CLD or CDEC in your borough (see Appendix 2) for information about the programs they offer.

- * For the complete list of training programs related to **business management** for promoters and entrepreneurs, go to Formaffaires at www.formaffaires.com

Accounting

- ✓ Fiscalité immatriculée (*Taxation for registered businesses*)
- ✓ Fiscalité incorporée (*Taxation for incorporated businesses*)
- ✓ GST/QST
- ✓ Prévisio software
- ✓ Comptabilium software

For information or to register:
SAJE
www.sajeaffaires.org

Don't forget to contact the CLD or CDEC in your borough for information about their training programs.

- * For the complete list of training programs related to accounting for promoters and entrepreneurs, go to Formaffaires at www.formaffaires.com

Marketing / Sales

- ✓ Marketing, sales and communications
- For further information:**
Compagnie-F
www.compagnie-f.org

- ✓ Créer votre site Web (*Website creation*)
 - ✓ Techniques de vente (*Sales techniques*)
- For further information:**
SAJE
www.sajeaffaires.org

- ✓ How to prove your business competency in two minutes
- ✓ Meeting face-to-face with a potential client

For further information:
Centre d'entreprises et d'innovation de Montréal, www.ceim.org

Don't forget to contact the CLD or CDEC in your borough for information about their training programs.

- * For the complete list of training programs related to **marketing and sales** for promoters and entrepreneurs, go to Formaffaires at www.formaffaires.com

Human resources

- ✓ Human resources management
- For further information:**
Services aux entreprises d'Emploi-Québec
www.emploi Quebec.net

- ✓ Human resources management guide
- For further information:**
Commission des normes du travail
www.cnt.gouv.qc.ca

Don't forget to contact the CLD or the CDEC in your borough for information on their training programs.

- * For the complete list of training programs related to **human resources** for promoters and entrepreneurs, go to Formaffaires at www.formaffaires.com •

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